

# Uncertainty and energy saving investments

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# Problem

- Energy saving investments: Replacement of energy-intensive capital
  - central in efforts to reduce primary energy use (fossil fuels)
  - Sectors: electricity, transportation, manufacturing, housing,...
- Energy use response to prices is dynamic
  - Empirical literature following the first oil price shock
- Existing approaches to understanding it based on
  - Exogenous adjustment costs (Pindyck-Rothemberg, 1983 AER)
  - Putty-Clay structure (Atkeson-Kehoe, 1999 AER)

## Problem

- Overlooked: “adjustment costs” follow also from **uncertainty and investor caution**
- Yet, uncertainty seems almost defining feature of fuel prices
- Uncertainty of conventional energy cost =uncertainty about the social value of replacement
- Illustration: electricity sector
  - 42 % primary energy, 34 % fossil fuels, 40 % of CO<sub>2</sub> in the US
  - Oil price is important determinant of costs

## Oil price series in 2008 dollars

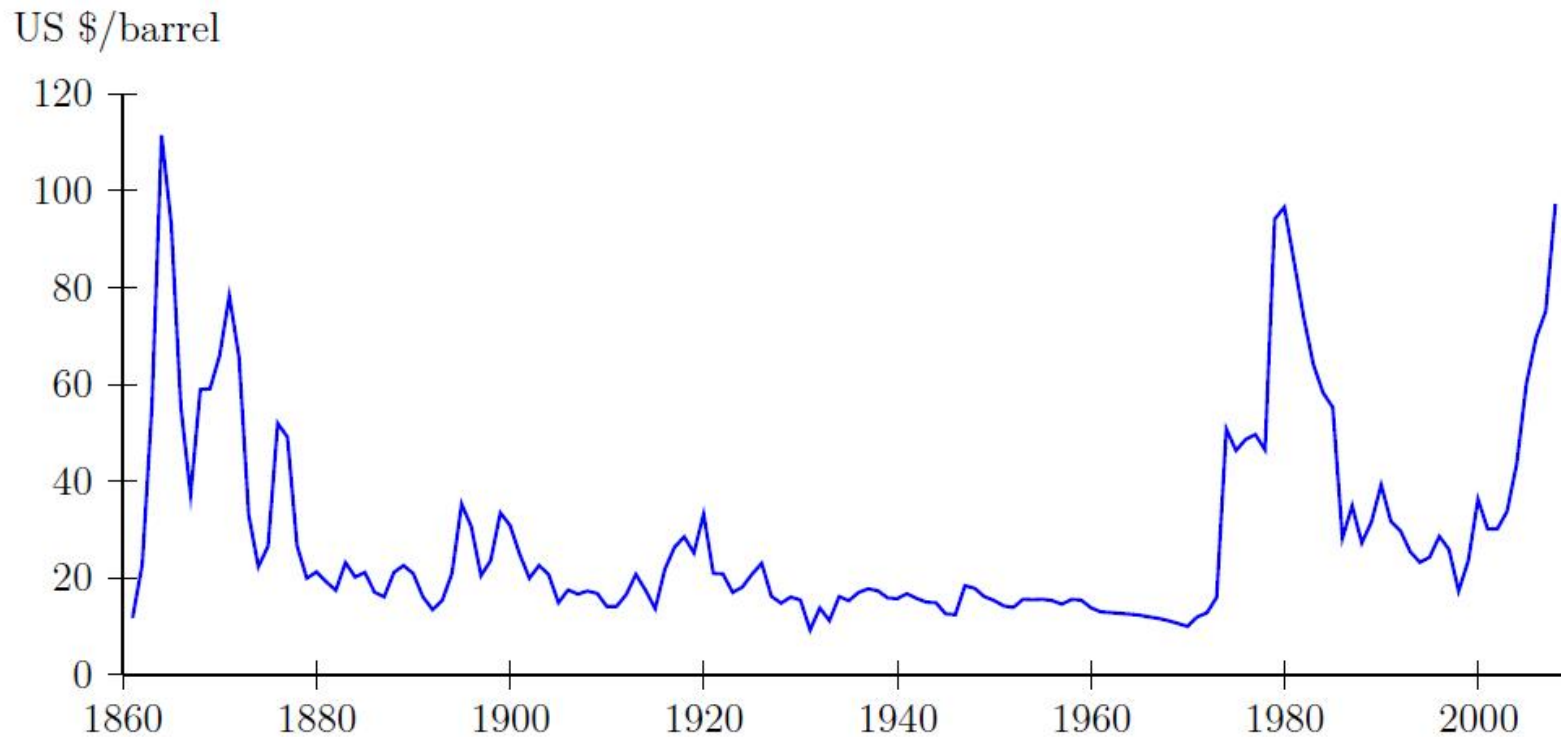
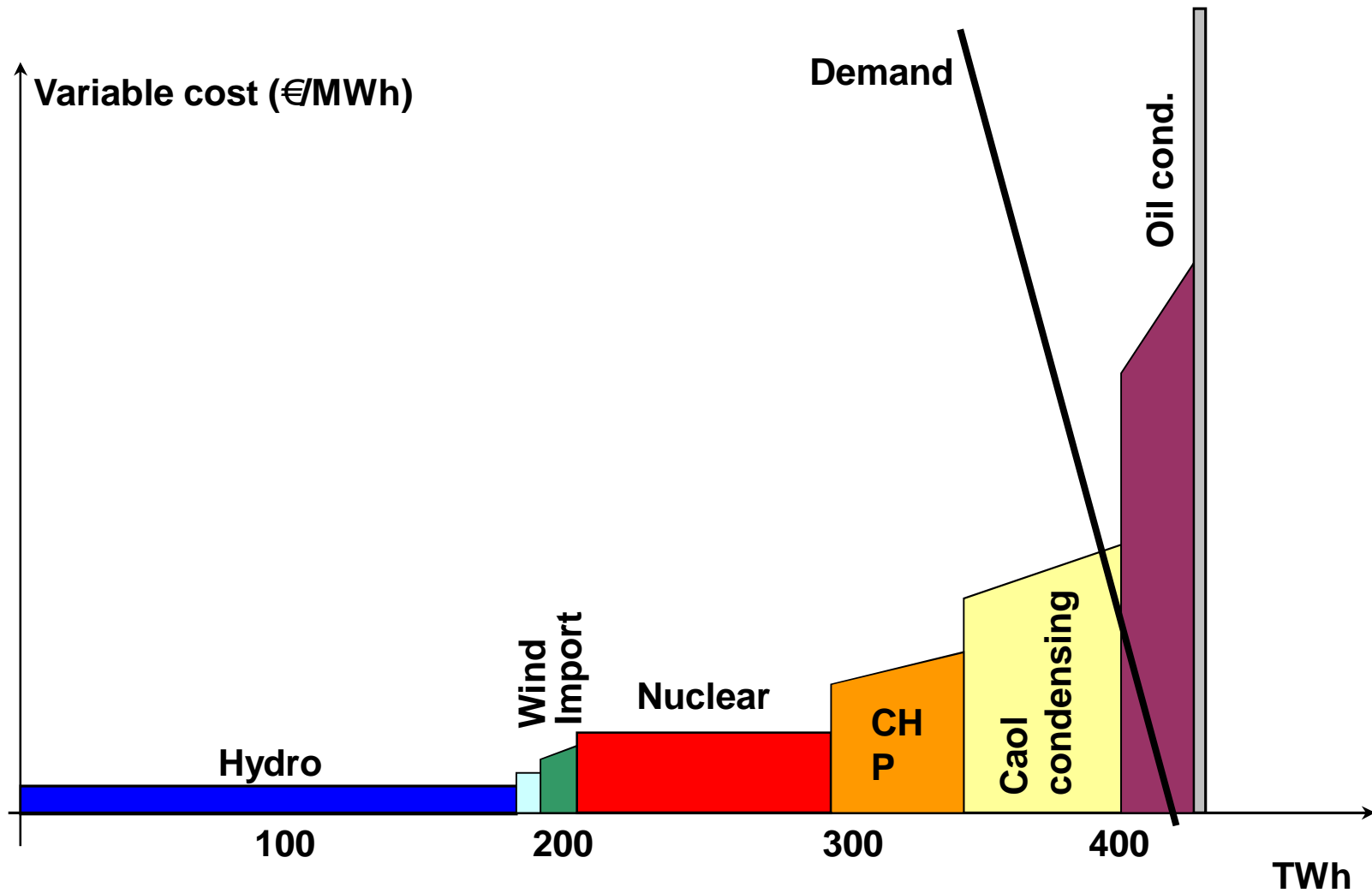
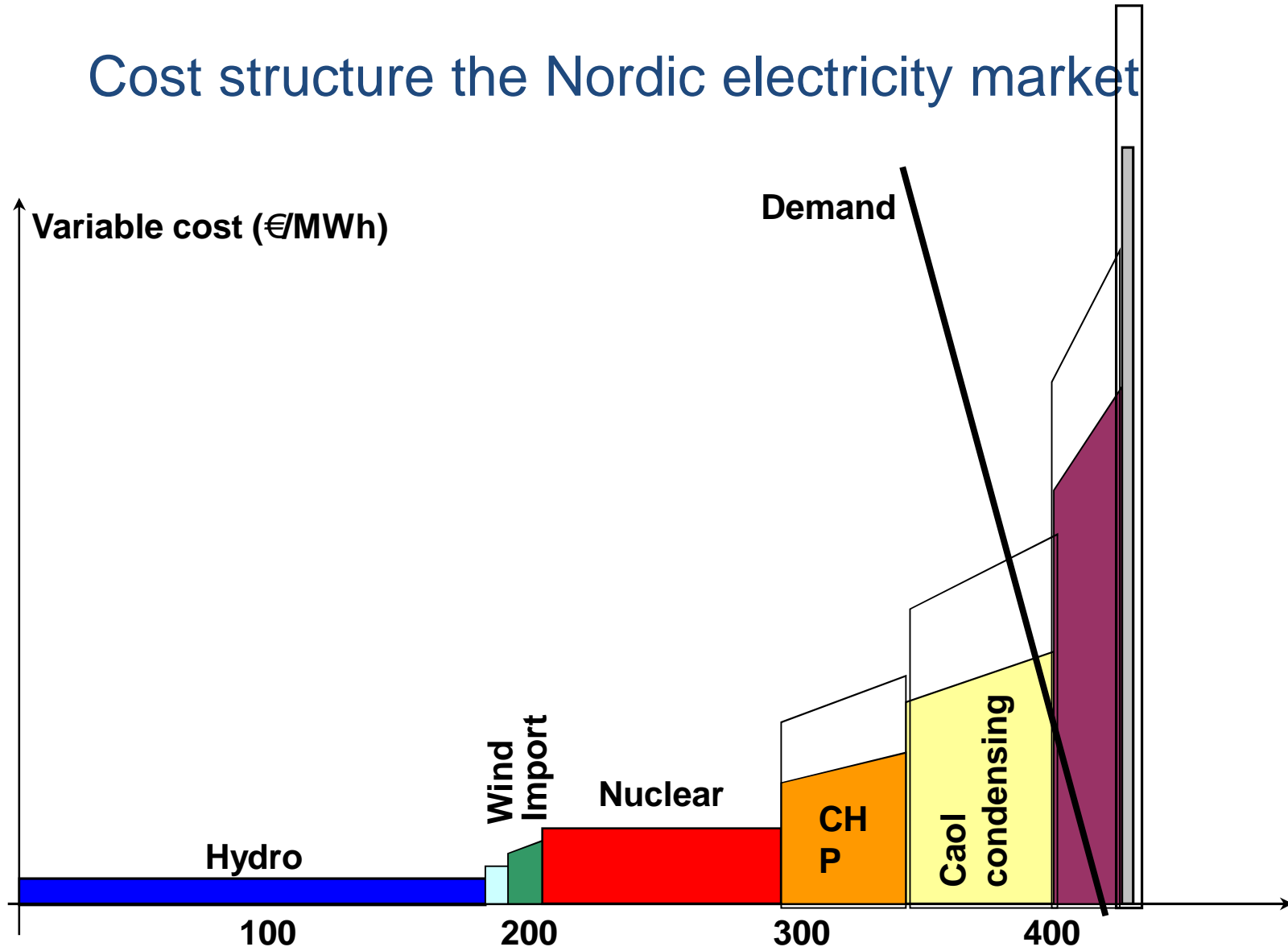


Figure 1: Crude oil prices 1861-2008 measured in 2008 US Dollars. Source: BP Statistical Review of World Energy, 2009.

# Cost structure the Nordic electricity market



# Cost structure the Nordic electricity market



## Problem

- This paper: how the investor caution (real options mark-up) develops in equilibrium
  - Equilibrium model of investments
  - Quantitative assessment of adjustment delays
  - Consumer price increases needed
  - Role of policies expediting the change
  - Application to an electricity market
- Conceptually close to Leahy 1993 QJE
  - Equilibrium development of real option mark-ups for entrants

## Results

- Novel price response follows from just two elements
  1. Energy costs uncertain
  2. Existing capital heterogeneously hit by higher energy costs
- Uncertainty: uncertainty about the social value of the replacement
- Heterogeneity: adjustment delays

## Results

- A contraction-expansion pattern
- As energy costs increase
  - ***short-run output contracts...***
  - ***but long-run output recovers.***
- Output can expand above the initial level
- Thus, consumer price first increases but finally declines
- similar, in spirit, with the putty-clay implication (Atkeson-Kehoe 1999)
- A simple framework for understanding delays and the role of policies

## Results

- Empirical application: the Nordic electricity market
- Elements of the model estimated. Scenarios under various cost assumptions for green technologies
- Results:
  - Mark-ups exceed costs by multiple factors
  - Replacement very costly to consumers
  - Policies: subsidies benefit consumers, although they distort the overall welfare

## Model

- Final good demand

$$p = D(q)$$

- Old, energy-using supply
  - Continuum of old units, each using one unit of energy
  - Differ in efficiency in using the energy
  - Marginal cost, or cost of the last producing unit

$$MC(q^f, x)$$

where  $q^f$  is the total production from old units and  $x$  is the cost of one unit of energy

## Model

- New, energy-free supply
  - Each supplies one unit of output
  - zero variable cost (no l.o.g.)
  - Continuum of units, total number  $k$
  - $k$  is thus the new capital stock
- The total inverse supply, given  $x$  and  $k$ :

$$S(q, k, x) = \begin{cases} 0 & \text{if } q \leq k \\ MC(q - k, x) & \text{otherwise.} \end{cases}$$

## Model

- Equilibrium for a given  $x$  and  $k$

$$p = D(q) = S(q, k, x) > 0$$

- First moving part: energy cost

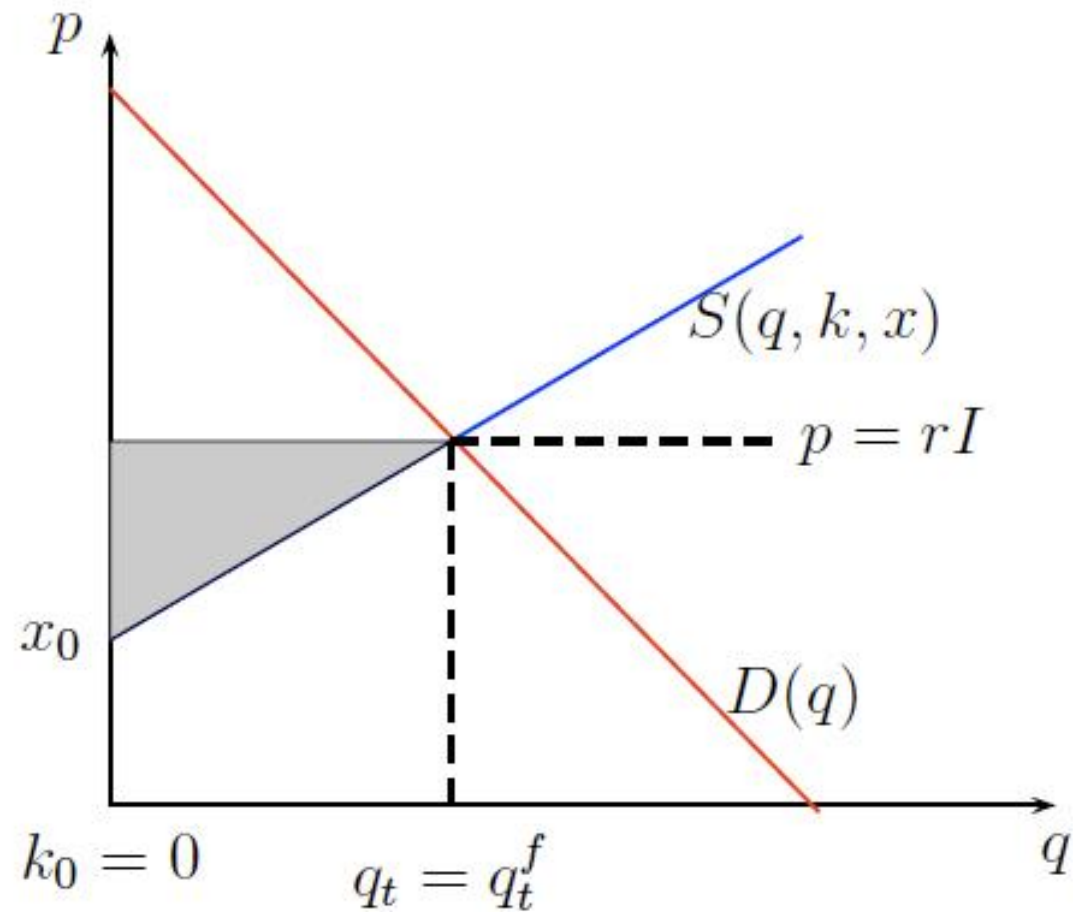
$$dx = \alpha(x)dt + \sigma(x)dw$$

- Second moving part: entry of new capital
  - Risk-neutral entrants
  - upfront cost  $I$
  - interest rate  $r$
  - Once in place, live forever

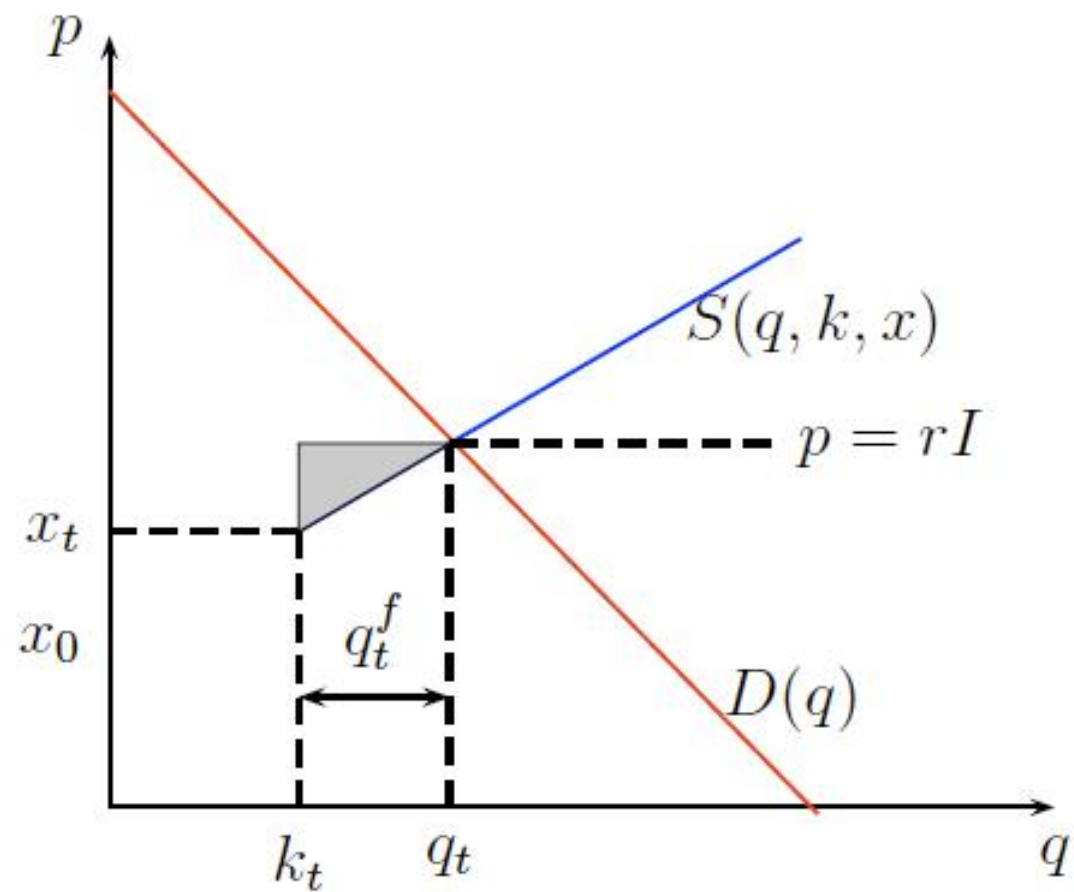
## Graphical illustration

- $x$  follows GBM
  - $\sigma=0$ , no uncertainty;  $\sigma>0$ , uncertainty
  - $\alpha \geq 0$ , upward trend
- Demand linear
  - $P=A-Bq$
- Marginal cost linear
  - $MC=x+Cq^f$

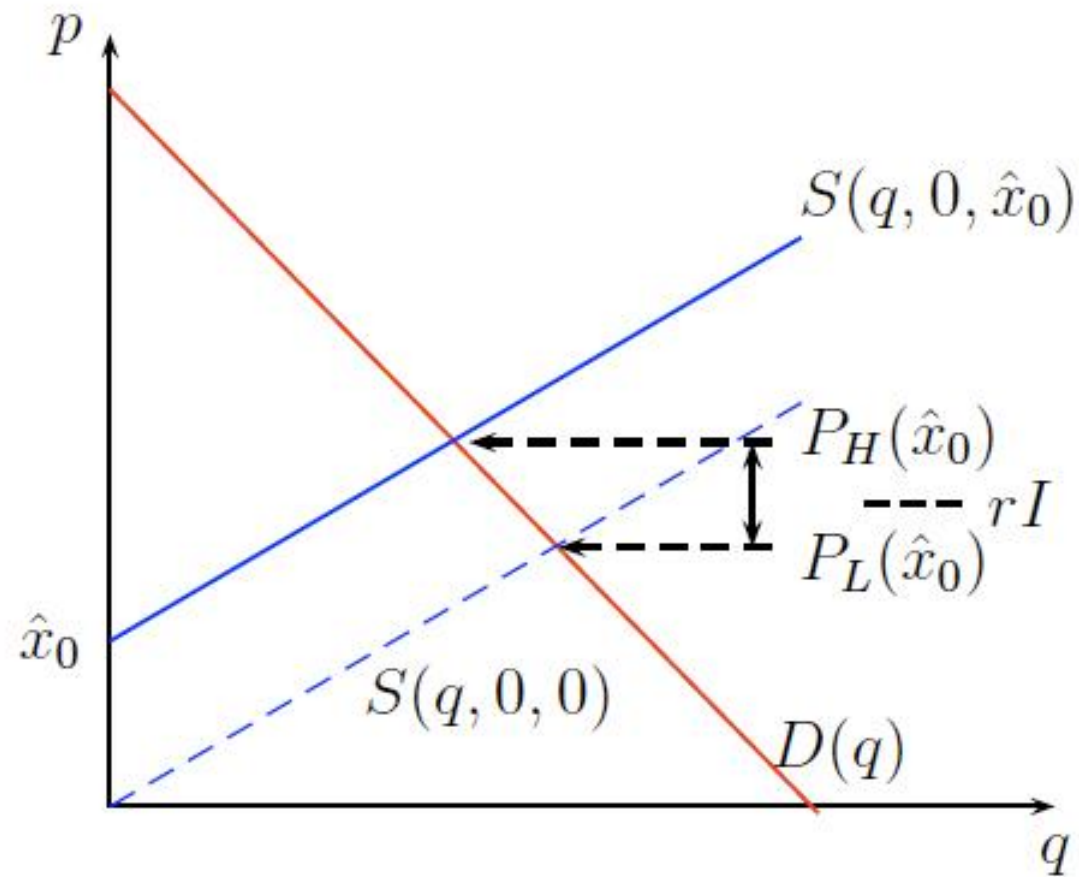
No uncertainty ( $\alpha > 0$ ,  $\sigma = 0$ ): first entry



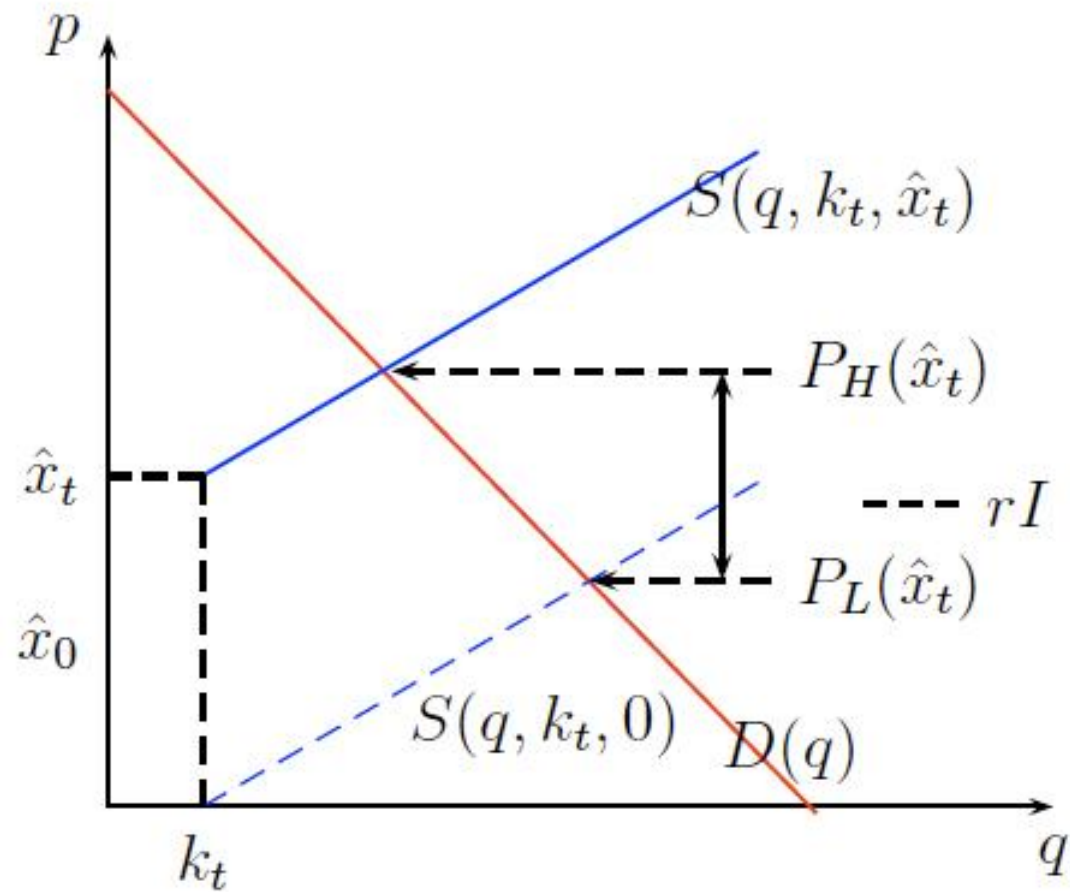
No uncertainty ( $\alpha > 0$ ,  $\sigma = 0$ ): later entry



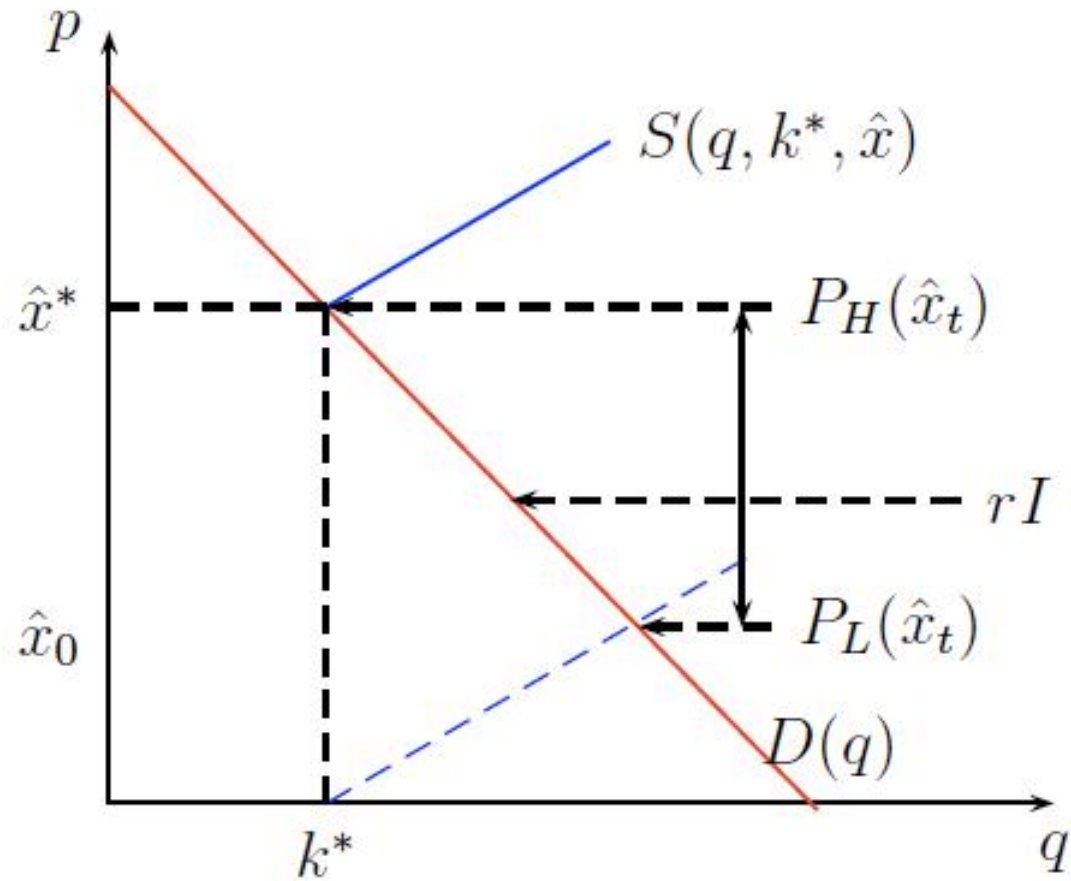
Uncertainty ( $\alpha \geq 0, \sigma > 0$ ): first entry



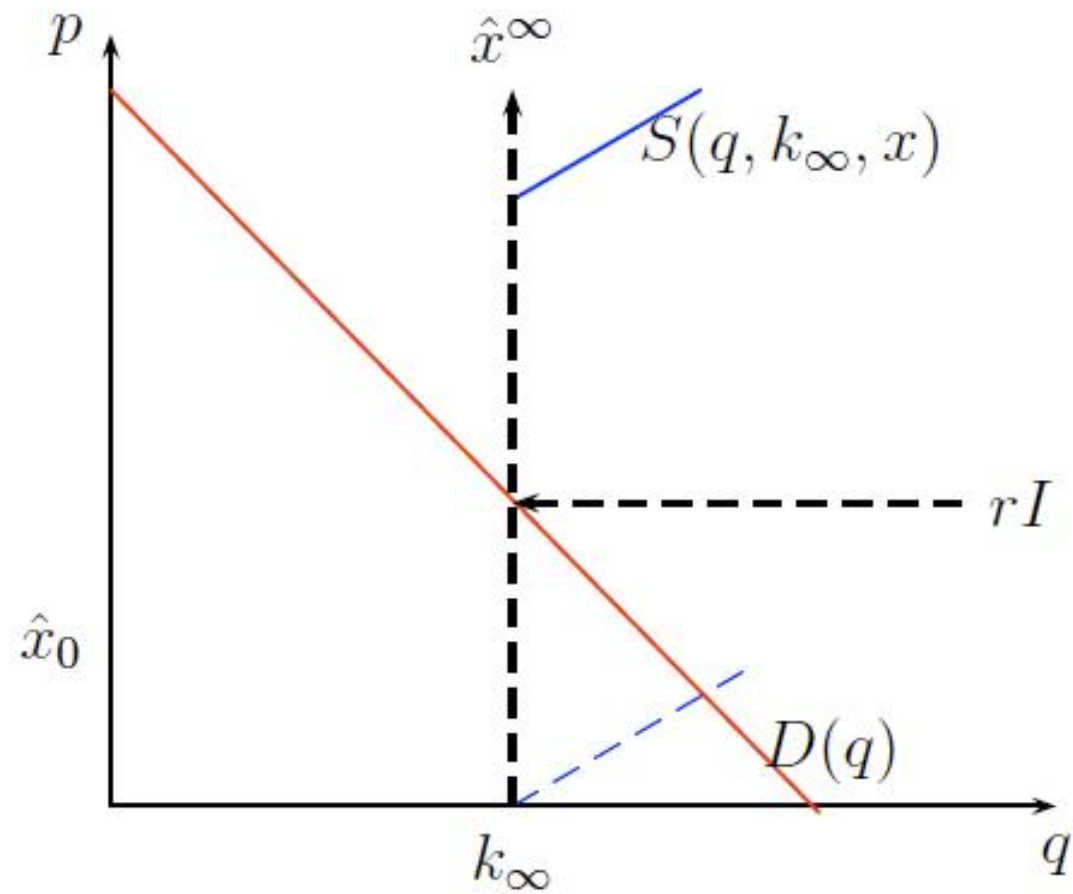
Uncertainty ( $\alpha \geq 0, \sigma > 0$ ): output contraction



But output cannot contract more that this...



## Output expansion and long-run:



## Summary of the linear case and GBM

**Proposition 1** *There exists  $\sigma^* > 0$  such that for  $0 < \sigma < \sigma^*$ , the equilibrium output contracts at investment points  $0 < \hat{x} \leq \hat{x}^*$ , and expands for  $\hat{x} > \hat{x}^*$ . Furthermore:*

- *peak price  $P_H(\hat{x}^*)$  increases in  $\sigma$ ;*
- *if  $C \rightarrow 0$ ,  $P_H(\hat{x}^*)$  approaches the first entry price;*
- *investor mark-up disappears in the long run:  $P_H(\hat{x}_t) \rightarrow rI$  as  $\hat{x} \rightarrow \infty$ .*

## Discussion

- Generality? Other contexts besides electricity?
  - What is essential is the payoff dependence of technologies
  - In manufacturing: the same final-good demand
  - Housing: investments destroy the demand for energy providers (gas, oil, electricity)
  - Transportation: consumer price at the pump; investments affect this price
- Heterogeneity of investors
  - Creates rents
  - Can eliminate the expansion part
  - But will not affect the early mark-up
- General  $P(k,x)$

## A sample path

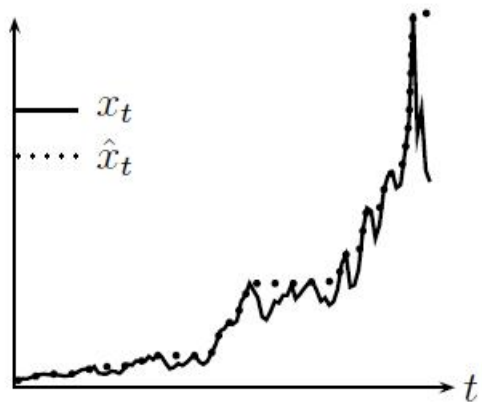


Figure 7: Sample path for the energy price

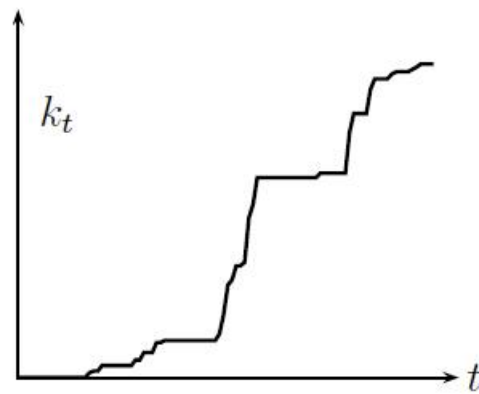


Figure 8: The energy saving capital stock

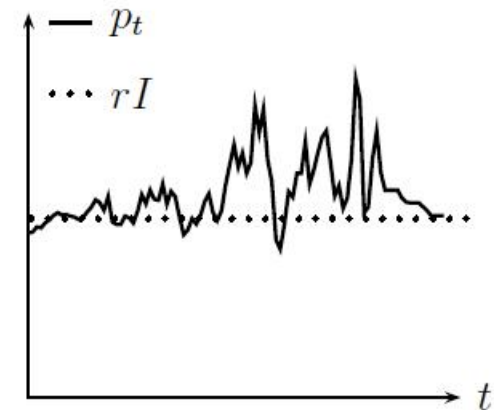


Figure 9: The consumer price path

## General analysis

- Price function,  $p=P(k,x)$ , decreasing in  $k$  and increasing in  $x$ . Satisfies

$$E \int_0^{\infty} P(k, x_{\tau}) e^{-r\tau} d\tau < \infty.$$

- Historical record

$$\hat{x}_t \equiv \sup_{\tau \leq t} \{x_{\tau}\}.$$

- Equilibrium in Markovian cut-off strategy profile for entrants,  $x^*(k)$

## General analysis

- Strategy induces the capacity process

$$\{k_t\} \equiv \{\mathbf{k}^*(\hat{x}_t; x^*)\}$$

$$\mathbf{k}^*(\hat{x}_t; x^*) = \inf\{k \geq 0 \mid x^*(k) > \hat{x}_t\}.$$

- Entrant problem

$$F(x_t, \hat{x}_t; \mathbf{k}) = \sup_{\tau^* \geq t} E \left[ \int_{\tau^*}^{\infty} P(\mathbf{k}(\hat{x}_\tau), x_\tau) e^{-r(\tau-t)} d\tau - I e^{-r(\tau^*-t)} \right],$$

## General analysis

- Free entry condition

$$F(x_t, \hat{x}_t; \mathbf{k}) = 0.$$

- Zero profit

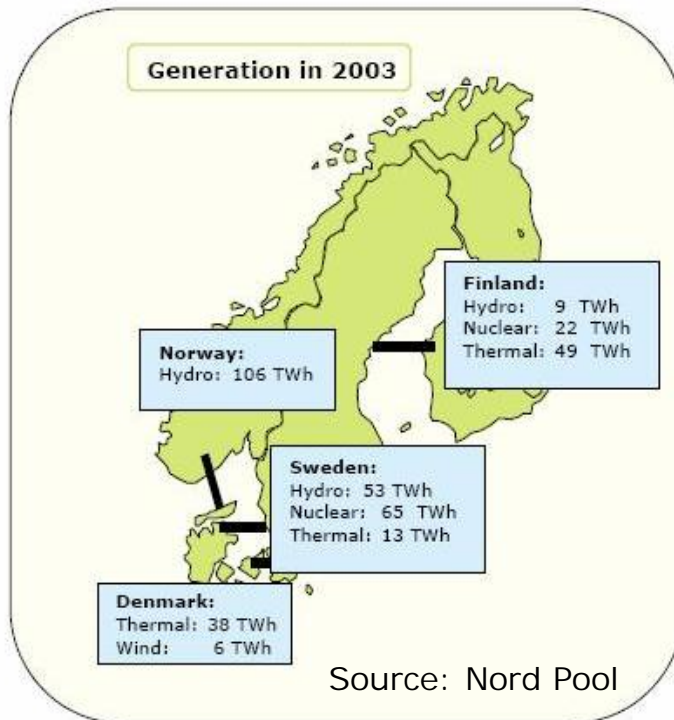
$$E \left[ \int_t^\infty P(\mathbf{k}(\hat{x}_\tau), x_\tau) e^{-r(\tau-t)} d\tau \right] - I = 0.$$

- Equilibrium can be calculated using Leahy's (1993) myopia result

## Extension

- Does the result depend on the assumption that the old capital cannot exit?
- No. See Murto-Liski 2006
  - Old capital: produce / idle /exit
  - Old capital will finally exit but there is a period of coexistence
  - Contraction-expansion pattern arises

# Application: The Nordic wholesale electricity market



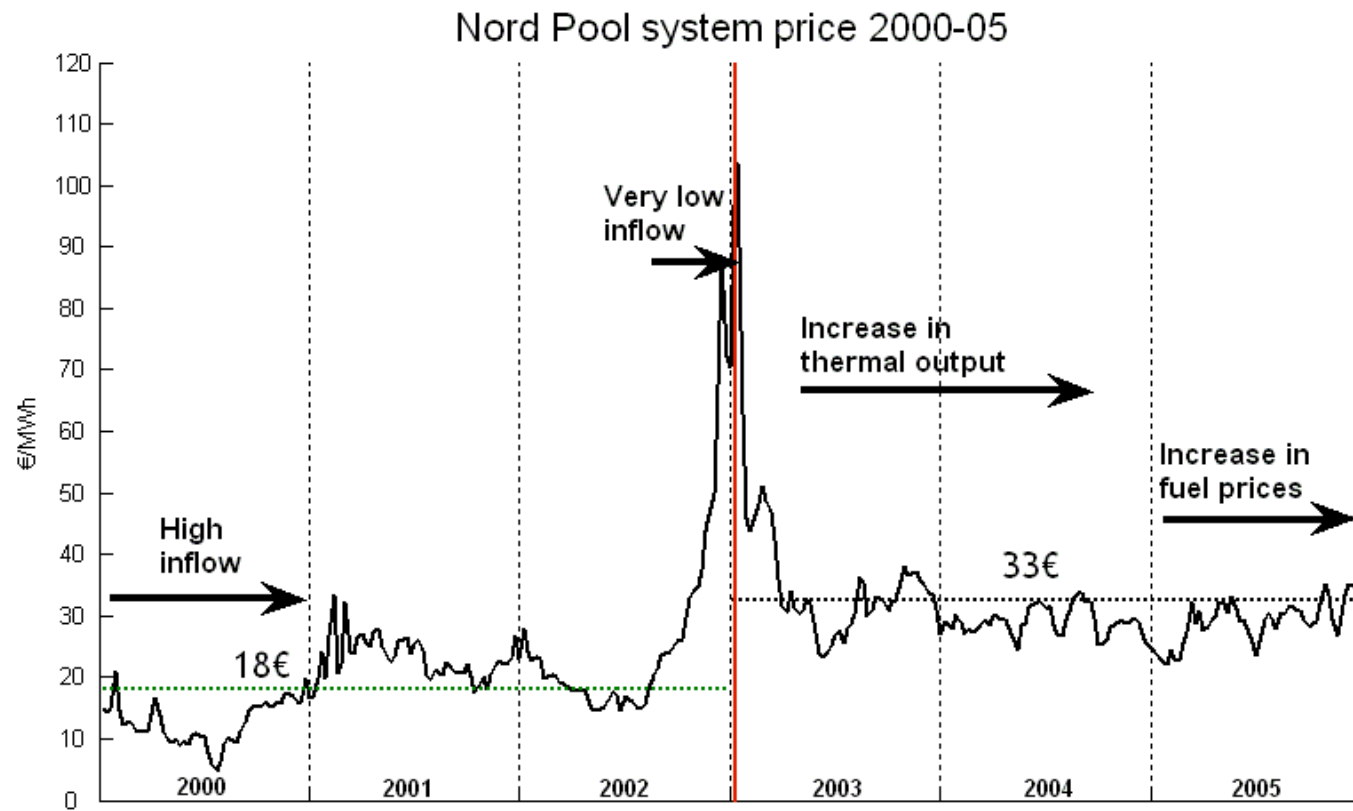
- Diverse set of technologies
- 50% hydroelectricity
  - helps in estimation
- Nord Pool – one price for a large fraction of time
  - We consider weekly prices
- Publicly available data
  - Nord Pool, Nordel

# Technologies

	TWh			
	Denmark	Finland	Norway	Sweden
Total generation	37.3	73.4	125.2	146.5
Hydro	.0	12.7	124.1	67.8
Other renewable	5.8	2.0	.3	1.9
Thermal	31.5	58.8	.8	76.7
-Nuclear	.0	21.8	.0	66.6
-CHP, industry	29.4	26.3	.1	5.8
-CHP, other	2.1	10.7	.4	4.3
-gas turbines, etc.	.0	.0	.3	.0

Table 1: Average annual production breakdown by technology 2000-05

# Weekly prices 2000-05



## Approach to calibration

- Estimate the weekly supply of thermal power
- Use hydro stocks as instruments

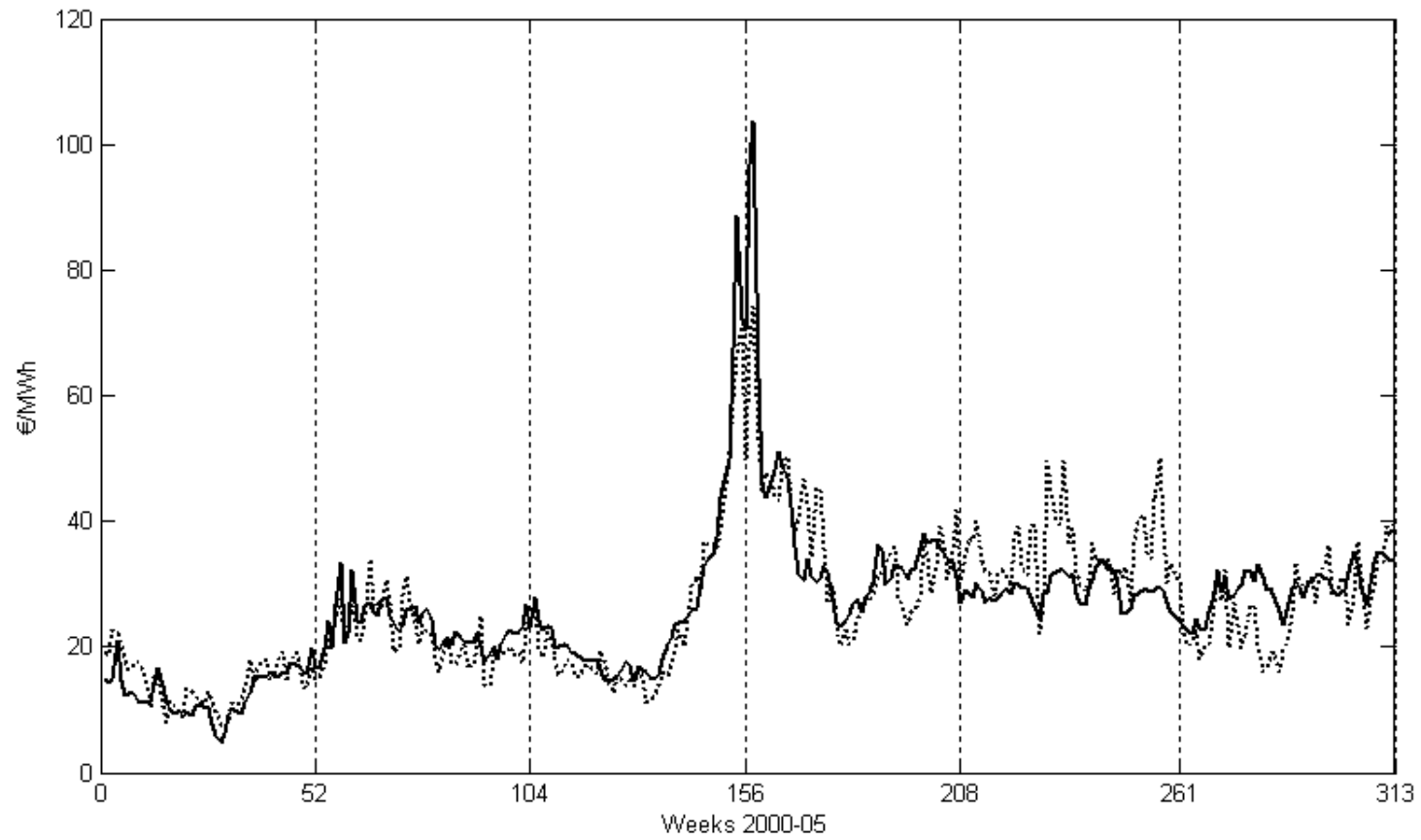
$$q_t^f = \beta_0 + \beta_1 \ln p_t^{elec} + \delta x_t + \gamma d_t + \varepsilon_t,$$

- Estimate the demand process for thermal from data
- Use the supply function to generate annual revenue in the market:

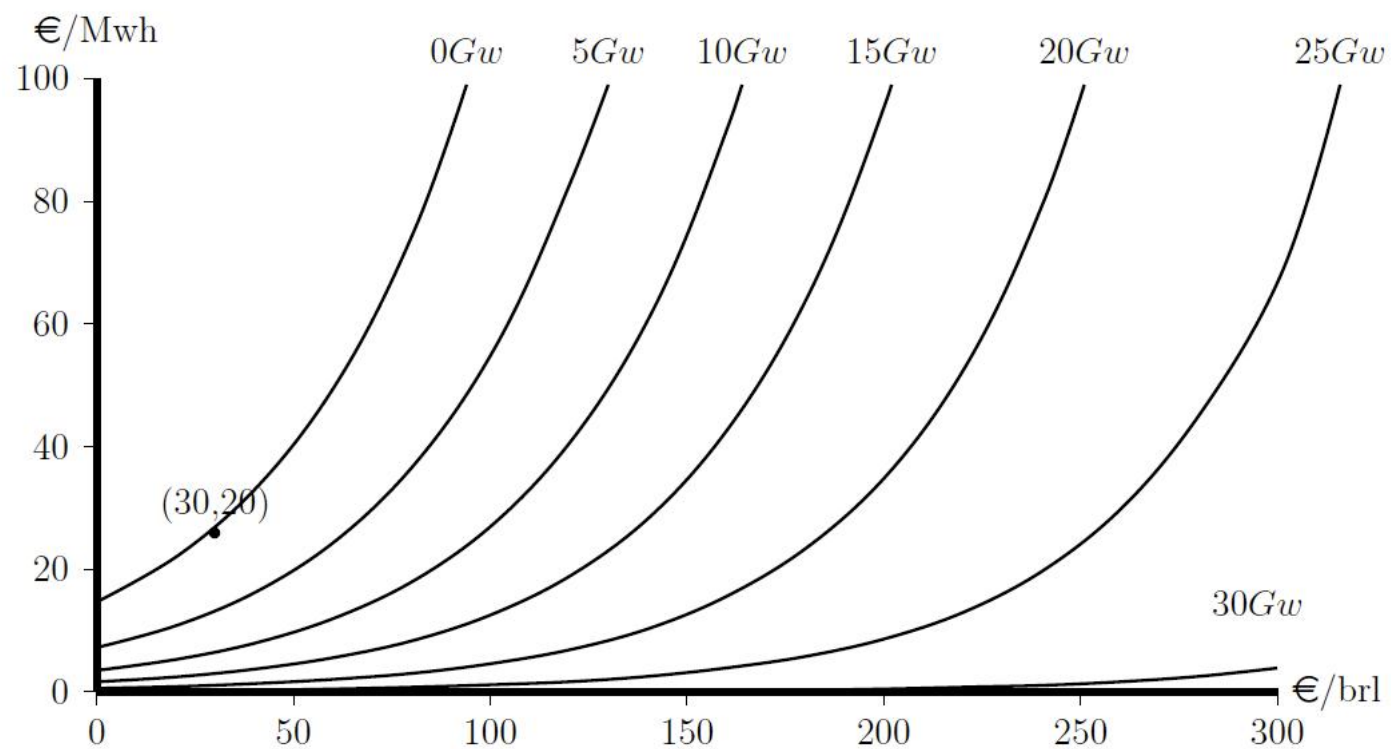
$$P(k, x) = \sum_{i=1}^{12} \int \Pi(i, x, D_i - k) dF_i,$$

- Fuel price follows GBM with drift=0. Volatility<.3

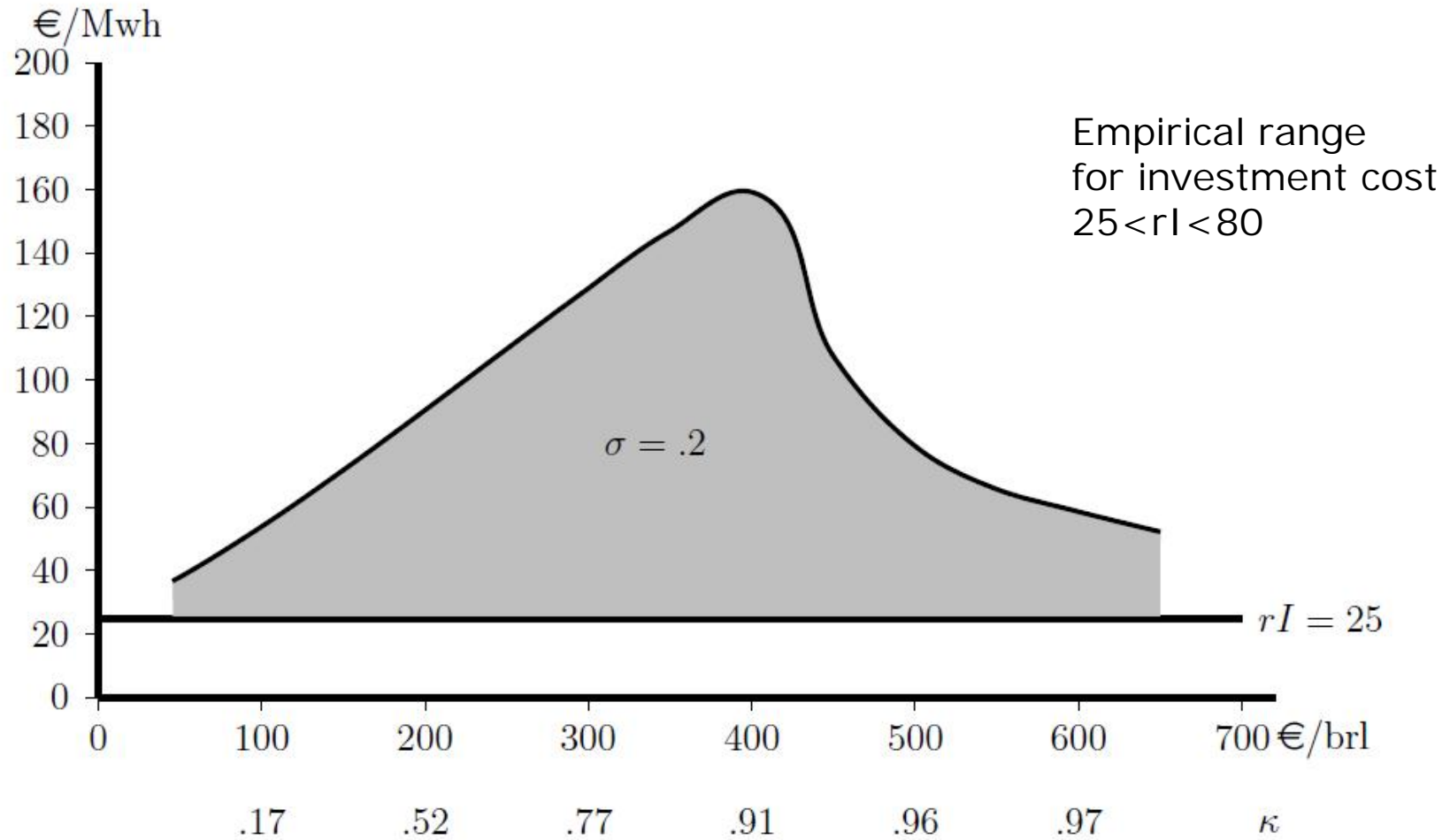
## The fit of the estimated supply



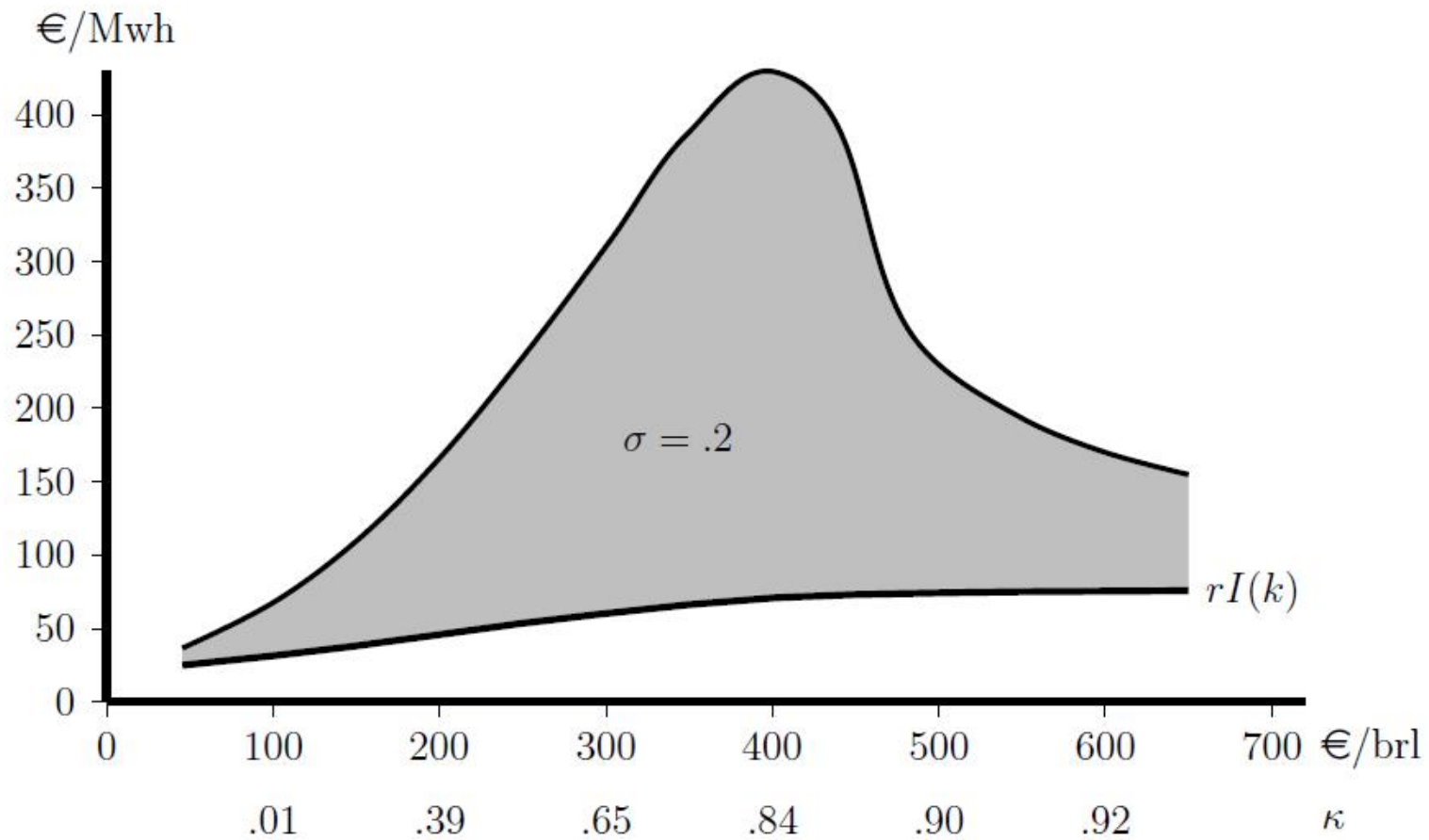
## Estimated $P(k,x)$



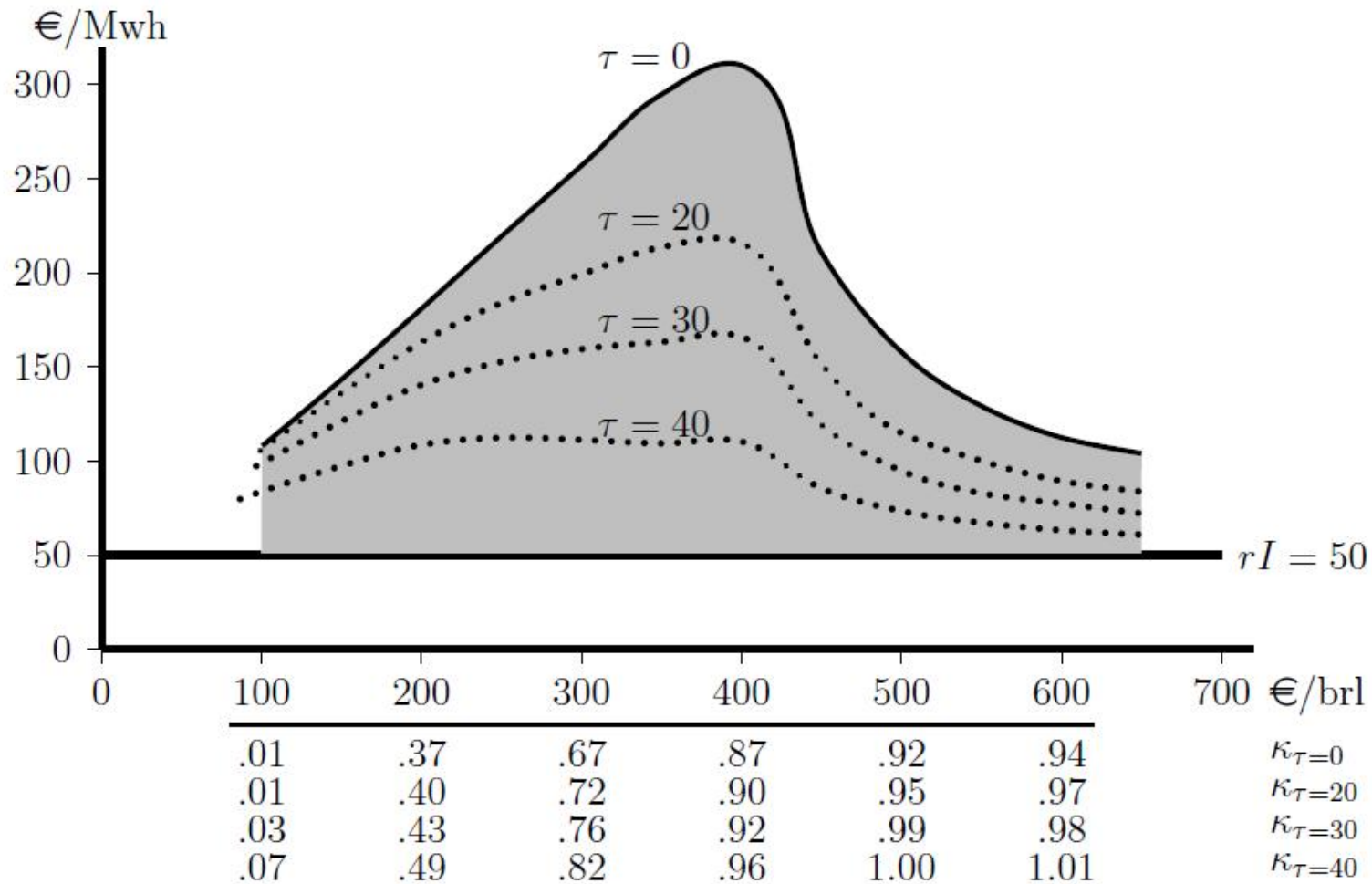
## Results: equilibrium mark-up



## Results: heterogeneous entry costs



## Results: feed-in tariffs for entrants ( $\sigma=.2$ )



## Welfare results ( $\sigma=.2$ )

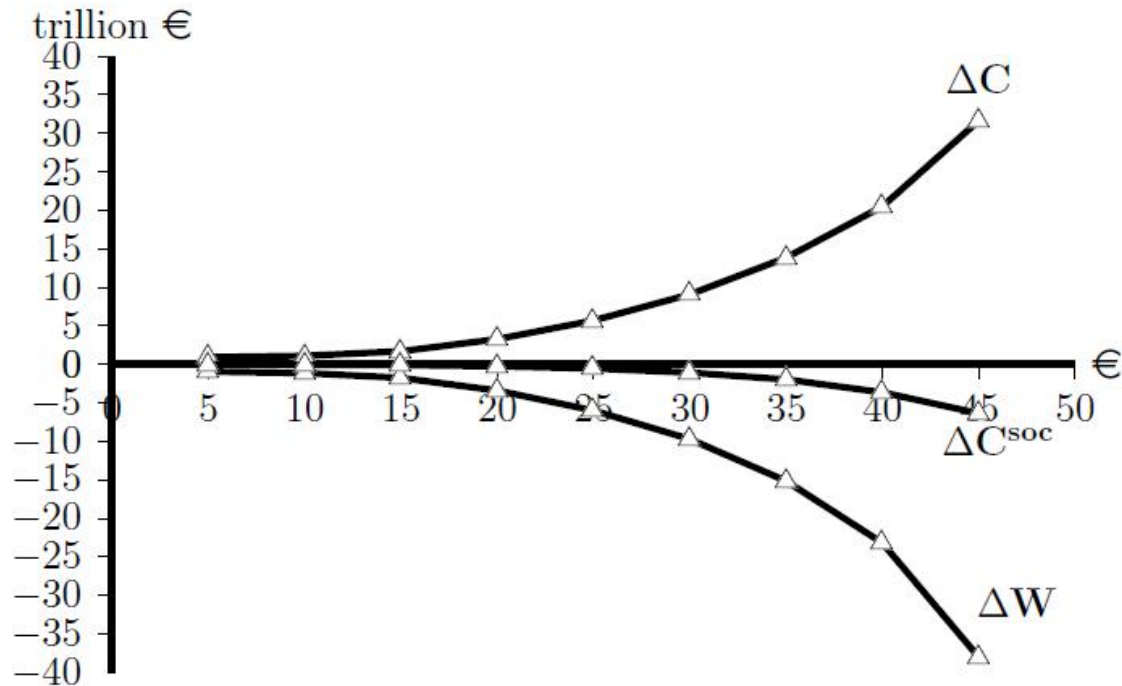


Figure 16: Consumers' gain ( $\Delta C$ ), producers' loss ( $\Delta W$ ), and the total welfare loss ( $\Delta C^{soc}$ ) for tariff levels  $\tau = 5, 10, 15, \dots, 45$ . All expressions evaluated at the fuel price of the first entry when  $\tau = 45$ .

## Conclusion

- Extensions:
- the explicit supply of energy requires an exhaustible resource approach
  - We have taken the energy cost as an exogenous process
- Macroeconomic impacts: our price propagation channel is new
  - We have a partial equilibrium model